

THE VOICE



WEST CHESTER • LIBERTY
CHAMBER
ALLIANCE

Connecting people and possibilities
in West Chester and Liberty Townships
and along the I-75 Growth Corridor



*Yes!
We're Open!*



Coming up soon!

- Women4Women July 10
- July Luncheon July 14
- Sixty-Second Connect July 21



September 22, 2020
Heritage Club

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On the cover from left to right:

Jaydev, Anita & Jayam Karande, Molly's Cupcakes

Zach Hatfield & employees, Panera Bread

Lisa Gear, Lunatic Fringe

Andrea Smith, SPENGA

Photos courtesy of Ali Wolfe Photography



West Chester - Liberty Chamber Alliance 2020 Sustaining Sponsors

The West Chester - Liberty Chamber Alliance salutes our Sustaining Sponsors. We acknowledge the following members and thank them for their support of The Chamber Alliance, its programs, events and services provided to the businesses and organizations of this area.

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Getting Connected

Yasmen Brown-Jones

Director – Membership Development

The West Chester Liberty Chamber Alliance values all members, and we are here to support you! We pride ourselves in being a diverse Chamber supporting all of the businesses in our community. Now more than ever, we want to help connect the business community with resources necessary for success in this ever-changing environment. We can help organizations that want to grow their business along the I-75 growth corridor and beyond. Contact Yasmen if you or someone you know needs more information on how to get connected.

Yasmen Brown-Jones | 513.777.3600 | ybrown-jones@TheChamberAlliance.com

Referral Member of the Quarter

If you have the most referrals for the quarter, you will receive a one hour massage! (\$90 value) *Recipient of massage will be announced quarterly at our luncheons.



Here's how it works:

1. Pass those referrals along to Karen Louder.
2. Get them excited about the West Chester - Liberty Chamber Alliance.
3. Make sure they join as a member.
4. If you have the most referrals for the quarter, you receive a one hour massage! (\$90 value)



Responsible Business Restart while Gaining Consumer Confidence

Businesses that reopen successfully as economic restrictions ease, or expand successfully, have laid the groundwork ahead of time, reopened carefully, and monitored changes as they evolved. Even if a company has been open, expansion opportunities may increase as the quarantines wind down and consumer confidence increases.

The **Consumer Confidence Index** continued to rise in June, beating analysts' forecasts as the economy appears to be slowly bouncing back from rock bottom. Following two months of rapid decline, the free-fall in consumer confidence stopped in April. Short-term expectations rose as the gradual reopening of the economy helped improve consumers' spirits. With stocks taking off, the U.S. reporting 2.5 million jobs being added in May and national unemployment up 1.4% from April, it gives credence to the idea that consumer spending has started to right itself. But while consumer confidence has shown improvement, the potential second wave of COVID-19 is likely to keep a cloud of uncertainty hanging over consumers' heads.

Responsible reopening continues to be done in phases, which has differed regionally. Even within Ohio, we have seen local variations based on county-by-county data.

For a business, laying the groundwork to reopen begins by monitoring how close to easing restrictions a region is. If a company operates in different states, counties, or metropolitan areas, it should be set up to monitor each area. Also, businesses that depend on suppliers – like a restaurant relies on food wholesalers, should give them a call. Are they geared up to provide what the company will need? Will suppliers run into shortages that the company will need to work around? Successful companies have thought through these questions.

Staying in touch with your customers even when your business is closed or not fully available to serve them is a critical strategy.

Customer challenges come in two forms: too many or too few. Most managers do not think of too many customers as a challenge, but we witnessed what happened when dentists and barbers reopened: pent up demand came rushing through their doors.

Most businesses, though, must worry about getting enough customers. Listening to your customers' needs is essential. Companies that become more proactive – predict customer behavior and take action, have in some cases become more diversified in the products they manufacture, sell or service. Also, companies are collaborating more with their business competition at various levels to increase sales. The Chamber Alliance calls that **Collabetition** – where collaboration meets competition, opening the door to endless possibilities.

Also, keeping in touch is important to ensure that you will continue do business with your customers. A restaurant limited to takeout orders might ask customers for an email address so that they can communicate as they reopen. A business may have to dust off old email campaigns or past order records to put together a mailing list, but it will pay off. Press releases announcing plans to reopen and additional reopening signage can also



Joe Hinson, IOM
President & CEO

help. **The Chamber Alliance** can help you get the word out to our regional business community that you are now open.

At the same time, successful businesses will stay in touch with their employees.

Laid off workers should be called weekly to stay in touch. Managers should communicate that they want the employees back when possible, and gauge how likely each one is to return to work when the time comes. But with unemployment in Ohio reaching an all-time high of 26%, some attrition from the workforce is likely after employees have been away from the job for an extended period-of-time. Organizations must evaluate if they will need new hires.

The final step in laying the groundwork is planning for safety and sanitation. Until a vaccine is widely available, physical distancing will continue. Managers must consider how far apart employees and customers can be from each other. Will they wear masks or other protective gear? Can barriers be installed? Can employees be put into separate teams that work together, so that if one person becomes sick, only one team quarantines? What needs to be cleaned, how often and by whom?

Over time, adjustments will be necessary. It is possible that some regions will loosen up too much, leading to a resurgence in COVID-19 cases. Areas facing a resurgence of COVID-19 may return to shelter-in-place orders or partially tighten up what is allowed.

If caseloads continue to decline, further easing will occur. Less physical distancing would allow more customers to be closer together, as well as employees working in tighter spaces. Attitudes of customers and employees will also change as time goes by. Remember that much of our current distancing is voluntary behavior. Although some people are breaking the guidelines, many others choose to stay extra safe.

How much time will pass before we return to normal? It will vary from industry to industry. Some companies may rebound quickly, but others will face continued challenges. Consumers will remain concerned about their financial prospects. In addition, lingering thoughts of inflation could lead to a sense of diminished purchasing power and curtail spending – all affecting consumer confidence. **Like most parts of business, reopening the economy will proceed best at companies that gave thought to their processes, anticipated possible challenges, and adjusted their operations along the way.**

It is worth noting that award-winning chief U.S. economist, Ian Shepherdson, recently stated, "the net drop in consumer confidence has not been as great as the recession in 2008. This is due partly because people believe the pandemic will pass relatively quickly, and partly because stimulus checks, and enhanced unemployment benefits have shielded many people."

Also, most leading macroeconomic indicators are still positive and on the rise. An economic recovery is likely in the foreseeable future and record-high levels are predicted for the U.S. economy before too long. We all look forward to that day!

Thank you for being a valued member of the West Chester - Liberty Chamber Alliance. We are here to help you. Please let us know what we can do to responsibly restart your business. Please stay safe.

This article is intended to provide our Chamber members and our business community with a perspective on the evolving Coronavirus pandemic and the implications to our companies. The outbreak has moved quickly and some of the perspectives in this article may fall rapidly out of date.

West Chester - Liberty Chamber Alliance Mission Statement

A regional community leader promoting business innovation and growth, advocating free enterprise, addressing issues of regional and community significance and leading our members to a higher quality of life.

The VOICE is published bi-monthly by the West Chester • Liberty Chamber Alliance.

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Advertising

Chamber members can advertise in The VOICE and reach more than 1,000 leaders in the business community.

For cost and specifics, please contact

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Subscriptions are included in the annual dues of each Chamber membership. Additional subscriptions are available to Chamber members at \$75 per year. Non-member subscriptions are \$100 per year. For more information, call 513.777.3600.

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A Note From the Editor

What an unusual two months it has been! The COVID-19 crisis is unlike anything we have ever experienced, and we recognize the many challenges this situation has created for businesses in our region. Although many uncertainties remain, we are optimistic about the future because of the dedicated and talented business leaders of West Chester and Liberty Townships and the surrounding areas.

As we head into the summer months, we are excited to bring you this issue celebrating the long-awaited reopening of our business community. Read inside to discover how businesses both small and large have adapted to these new circumstances and, in some cases, completely changed their business models. The ingenuity and creativity of our members continue to inspire us, and we hope that you will be inspired too!

Wishing you a safe and healthy summer,

Jenni



Jenni Birch Szolwinski

Maximize Your Chamber Membership ROI! Check out The West Chester - Liberty Chamber Alliance Cost Cutters Program Special Offers and Discounts

Constant Contact Email Services

chamberprogram@constantcontact.com



Smarter Payment Processing Solutions

Aaron Muro, aaron.muro@infintechllc.com



Office Supplies Discount

Natasha Bryant, natasha.bryant@officedepot.com



Small Business Assistance

Bob Wiwi, sbwiwi@aol.com



Workers' Compensation

Brandon Hunter, bhunter@hunterconsulting.com



**MEET WITH CHAMBER PRESIDENT & CEO
JOE HINSON**

Joe has over 20 years of experience and expertise on the I-75 Growth Corridor and an almost limitless list of resources to help your business grow.

**NOW AVAILABLE BY PHONE OR ZOOM
CALL 513.777.3600 TO SCHEDULE**



Chamber coffee and Java with Joe courtesy of:



Brad Mansfield, Business Development Coordinator
513.860.1210
b.mansfield@firstchoicecoffeervices.com

People and News



Nathan Dahler named Shelter Insurance 2020 Rookie of The Year

Shelter Insurance recently announced that Nathan Dahler is the 2020 Rookie of the Year. This award is presented to the agent who has completed their first full calendar year as a Shelter Insurance agent and has achieved the

best overall agency operations during the annual year. Agents are ranked in the areas of life policies sold, life premium collected, new auto growth, and total property and casualty growth. Dahler commented, "It has been an honor to serve our great clients. Thanks to everyone for their trust and for referring so many friends and family to us. It was amazing to receive this award and I look forward to serving the community for many years to come!"

Butler County Safety Pledge

The West Chester · Liberty Chamber Alliance, in collaboration with the Butler County Visitors Bureau and other partner organizations across Butler County, recently launched a brand-new initiative: The Butler County Safety Pledge. The Butler County Safety Pledge aims to boost consumer confidence with local businesses as they begin to welcome customers back. The pledge is a simple affirmation that your business or organization will make the health and safety of employees, customers, and the community an important priority. To participate, visit <https://www.gettothebc.com/butler-county-safety-pledge> to sign the pledge and add your business to the Pledge Participants page. You'll receive an electronic "Pledge Participant" seal for use in your social media or marketing, along with a vinyl decal to display prominently in your space. The Butler County Safety Pledge Logo lets the public know that you are committed to their safety.



Congressman Chabot visits Cincinnati Custom Signs

On Friday, June 5, Congressman Steve Chabot visited the Cincinnati Custom Signs office. During his visit, they engaged in productive discussions about the Paycheck Protection Program (PPP) funding and its effectiveness for small businesses.



Ohio Eagle Donates to Atrium Medical Center

On Monday, April 13, Ohio Eagle Distributing of West Chester made a special delivery to the employees of Atrium Medical Center. Ohio Eagle donated 300 cases of HiBall Organic Cold Brew Coffee for the nurses, doctors and support staff of the Middletown campus who have been on the front lines of the COVID-19 pandemic. The staff was surprised with a complimentary HiBall coffee and donut breakfast. Ohio Eagle is a wholesale distributor of beer, wine, cider, spirits and assorted non-alcoholic beverages.



Local AstraZeneca plant takes on COVID-19.

The 460,000 square-foot AstraZeneca biopharmaceutical manufacturing space in West Chester has received a Township permit to make equipment and building changes for the manufacture of a potential COVID-19 vaccine currently in clinical trials.

"Due to the obvious demand for a potential product to help protect the world population against this current threat, we are working to quickly make all necessary changes to the building to facilitate new equipment and process to support this important work," writes architect John Chapman in application to West Chester Community Development Department.

Having met all requirements, West Chester zoning officials approved the permits in June.

"West Chester is proud to be home to great innovators like AstraZeneca," said Township Administrator Larry D. Burks. "As the world wages war on COVID-19, AstraZeneca is committed to addressing the unprecedented challenges of the pandemic and West Chester is honored to be a small part of that."

One of West Chester's goals in developing the Union Centre interchange on Interstate 75 nearly 23 years ago was to attract companies of regional, national and global presence. In 2007, Amylin Pharmaceuticals moved to this site representing, at that time, the largest capital investment in a manufacturing project in West Chester history. AstraZeneca acquired Amylin in 2012.

Luncheon Recaps

May Luncheon Recap:

Speaker: Jonathan Theders, RiskSOURCE Clark-Theders

Our May luncheon brought us back together, not in a traditional sense as luncheons go but it was good to see all of you in the best way possible in our current situation. Little did we know when we planned this luncheon 8 months ago how vital this topic would be. We were lucky enough to have Jonathan Theders, CEO of RiskSOURCE Clark-Theders, lined up to talk to us about Cyber Security. We learned that planning is important and prepares you for the unexpected. We are all probably learning now how good, or not, our preparations were for needing to work from home on a moment's notice. Do we have the right technology? Do we have a good phone system? Is our information in the cloud? Could we have better processes? Do we need a backup strategy? We need to protect ourselves and our information to keep our businesses secure. Ask your current IT provider how protected you are. If they say, "You're good," then you need to interview a new IT provider! We always need to be one step ahead of the bad guys. The average ransom will cost us anywhere from \$28,000 and up, with the average request being \$84,000. I know I don't have an extra \$84,000 to hand over just to get access to my own files and records, do you? Address your security gaps now. Make sure your remote desktops are secure. Push for multi-factor authentication. Train your employees to scrutinize emails, mandate secure passwords and make sure devices have security codes. The best time to plan is when you don't have a crisis but it's also a good time when in a crisis, like now. Take note of what has worked and what has not and backup your systems regularly to avoid paying a ransom. Look into cyber insurance -- it is easier to purchase now and you can get a quote in 5 minutes after answering 3 questions. Jonathan would be happy to assist you



Kristin Bramblett
Director – Special Events
West Chester · Liberty Chamber Alliance



June Luncheon Recap:

Speaker: John Rhoads, Rhoads Life Coaching, LLC

Members and guests of the West Chester Liberty Chamber Alliance had the pleasure of listening and interacting with Life Coach John Rhoads at June's Chamber Luncheon.

John starts off his presentation providing a panoramic shot of Paul Brown Stadium on what looked to be a game day on a Fall Sunday afternoon. He emphasized the term perception. He states by just looking at one image, it's possible to see lots of different things. Think about what the hometown fan sees versus a fan from Chicago, Miami, or Kansas City? So many different things can be seen in the same image.

John continues to speak in taking the term perception through the concept of internal lenses. Internal lenses are a set of lenses welded to our face that we aren't aware of made by our own beliefs, values, priorities and fears. These internal lenses can literally shift how one sees everything.

John then takes these practices and has his audience consider the work environment. How do your employees see you? Your co-workers? Your competitors? Your customers? Or even your family? All these perspectives are created through a set of lenses that the wearer is using. But what if our lenses are damaged, cracked, or even the wrong prescription, John asked? He explains how it could have an impact on how your customers see you, your employees, your competitors, and the community around you.

However, there's good news, John says. These internal lenses can be fixed. They are not permanent. It's the process of being self aware. Are you wearing the right sunglasses on a sunny day? Or the right readers when diving into a book so the words don't blur? Or even the right prescription for your every day lenses? But if we ignore our internal lenses and evaluate where they are, it can come at a cost. We could lose customers, time, productivity, and even trust.



Life Coach John Rhoads excels in helping individuals, small groups, and small businesses not only with bringing self awareness to those internal lenses but guides in areas an individual or business might not be reaching their full potential. The critical component in John's approach is to assist each individual or business in aligning their goals with their unique priorities, values, purpose, and vision.

Mike Weghorst
Move to West Chester Liberty



Luncheon Schedule

July Luncheon

Tuesday, July 14, 2020

Speaker: Ian Murray, SpotOn Productions

Topic: The Power of Story in Growing Your Business

Emcee: Michael Womack, The Womack Group

Please visit
www.TheChamberAlliance.com
for updated event information



“The Power of Story in Growing Your Business”

Throughout history and societies, humans gravitate to stories because they connect with us emotionally. The power of narrative helps us connect with people and message far more powerfully than simple facts and statistics. Stories create genuine emotions, presence (the sense of being somewhere), and behavioral responses. In today’s fast-paced, data-driven society, story helps us ground our message, making it easier for people to remember and act on. Learn how storytelling can be used to improve customer loyalty, create a strong marketing strategy, and increase profit.

Ian Murray is the President of SpotOn Productions, a company that provides business solutions through video to a multitude of different types of organizations. A 2nd generation member in his family’s business, Ian has learned the power of stories in communicating. Producing video is a great outlet for his passion for people and the unique story that each of us has. Working 15 years as a firefighter/paramedic, and years of volunteering for a number of nonprofits and nonprofit boards, Ian understands how individual stories impact us every day. Ian has a degree in Business Communications from the University of Phoenix.

August Luncheon

Tuesday, August 11, 2020

Moderator: Jeff Stec, Citizens for Civic Renewal

Topic: Roundtable Discussion on Leadership

Emcee: Matt Miller, LegalShield

Please visit
www.TheChamberAlliance.com
for updated event information



“Roundtable Discussion on Leadership”

Join us for an interactive roundtable discussion about business leadership during these current times. Let’s explore concerns about reopening and conducting business in today’s “new normal.” We’ll also address questions such as, “What can businesses do together, as a community, to support each other in these times?” and “What role might the Chamber play in helping us help each other?”

Jeffrey L. Stec grew up north of Detroit, graduated from the University of Michigan with degrees in English and Law, and practiced law for 10 years prior to becoming an educator, mediator and strategic planning facilitator in 2004. He teaches collaborative negotiation and facilitation, and works primarily with governments and non-profit organizations to solve community problems. Since 2011 he has been Lakota Schools community conversation facilitator.

How To RSVP

Call the Chamber at 513.777.3600 or visit www.TheChamberAlliance.com. Luncheons are held the second Tuesday of each month.

Due to the current uncertainty surrounding public health and safety, all events are tentative and subject to change. Please visit our website at www.TheChamberAlliance.com for the latest event updates.

NEXT YP

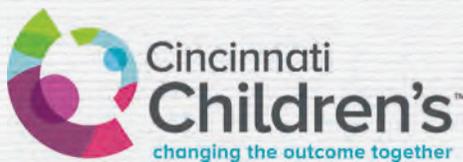
CONNECTING EMERGING LEADERS

WEST CHESTER • LIBERTY CHAMBER ALLIANCE

NEXT = Networking, Educating, eXcelling, and Transforming

The mission of NEXT is to provide professional and personal development opportunities in West Chester & Liberty for Emerging Leaders along the I-75 Growth Corridor.

To be updated with NEXT YP Emerging Leaders upcoming event information, send an email to Jenni Birch Szolwinski, jszolwinski@TheChamberAlliance.com or call her at 513-777-3600. Connect with NEXT YP on Facebook, Twitter, and LinkedIn for news on 5x7 Business Connect monthly events, our Philanthropy opportunities, and quarterly Lunch & Learns.



NEXT YP 5x7 Business Connect

Wednesday July 1, 2020

5:00 - 7:00 pm

Location: AC Hotel Cincinnati at Liberty Center



NEXT YP 5x7 Business Connect

Wednesday, August 5, 2020

5:00 - 7:00 pm

Location: Premier Shooting Center
4845 Premier Way, West Chester



Business After Hours is an informal event that provides the opportunity to network and socialize with fellow Chamber members. This is the perfect time to build new business relationships and strengthen established ones.

Business After Hours are hosted by various members to showcase their business and/or facility.

Business After Hours is held at various locations on the third Wednesday of each month from 4-6pm. No RSVP is necessary.

***This is a members-only event.**

July

CANCELLED

Location: Blondie's Sports Bar & Grill

7886 Cincinnati Dayton Rd,
West Chester



August

Wednesday, August 19, 2020

4:00 - 6:00 pm

Location: Exhibit Logistics
4612 Interstate Dr, Glendale, OH



These events are subject to change. Please visit our website for any updates.



Reservations are not required, but SPACE IS LIMITED!

Please be aware that seating will close at 45 participants. Early arrival is strongly suggested.

Sixty-Second Connect

This fast-paced networking event is an opportunity for lead exchanges. Come prepared to present a sixty-second commercial on your company and exchange business cards with other Chamber members. Two members are chosen each month to present a 5-minute presentation at the next month's event to give a more in-depth overview of their company.

***This is a members-only event.**

Sponsors



July

Tuesday, July 21, 2020

12:00 - 1:00 pm

Location:

The Chamber Alliance Office

8922 Beckett Rd, West Chester

Lunch provided by Taziki's Mediterranean Cafe



August

Tuesday, August 25, 2020

12:00 - 1:00 pm

Location:

The Chamber Alliance Office

8922 Beckett Rd, West Chester

Lunch provided by The Clubhouse Sports Grille



WOMEN 4 WOMEN

wisdom • wealth • work • wellness

Women 4 Women (W4W) is the West Chester · Liberty Chamber Alliance group that brings women together for networking and discussions that address interests and concerns of women today.

Cost: \$10

Please visit TheChamberAlliance.com or call 513.777.3600 to RSVP. Reservations are not required, but SPACE IS LIMITED! Please be aware that seating will close at 45 participants.

*Members and non-members are welcome.

Breakfast included.

Sponsored by



Breakfast provided by
Panera Bread



July

Friday, July 10, 2020

8:30 - 9:30 am

Zoom Meeting

Speaker: Polly Giblin, Mess Menders

August

Friday, August 7, 2020

8:00 - 9:30 pm

Location: The Chamber Alliance Office

8922 Beckett Rd, West Chester

Speaker: Jacky Groenewegen, Mindful Wellness Medical Thermography



Leadership 21 Recaps



Our final session of Leadership 21 - Class of 2020 was on Business and Economic Development. We were lucky enough to have two great speakers who shared some great insight on our current state of business as well as strategies for success. Our featured guest speaker and sponsor for the day was Jim Kleingers, President of The Kleingers Group.

The Kleingers Group is a full-service civil engineering, surveying and landscape architecture firm with offices in Cincinnati, Columbus and Dayton, Ohio. Founded in 1993 with just 5 employees, they now have 75 dedicated associates. Jim's focus with our group was **Business Health & Economic Changes**. He shared some amazing concepts and business strategies that he has used for years that attribute to the success of his business. He believes in the strength of his employees and constantly looks for ways to help make them better, leading to increased moral and commitment which essentially leads to business success! Jim also shared the ways he has maintained his business strength throughout the years by providing customers with the best service and products along with maintaining a strong commitment to supporting his employees.

The Kleingers Group had originally planned to host our Leadership 21 class for the final session by inviting us to spend the day at their newly-designed West Chester office. But due to restrictions of a worldwide pandemic (COVID-19), we were not able to do so. Jim Kleingers did not disappoint

our class and provided us with an interesting and entertaining Zoom presentation on how to build and maintain a healthy business model. Richard Barbercheck, owner and Chief Strategy Officer at Strategic Orientation, set the tone for the session as our opening presenter. Richard spoke on how to prepare our leaders to conduct business during a pandemic. Richard's topic, **Re-Think & Re-Plan**, focused on Market, People and Capital and how we must look for new ways of doing business in the state of COVID-19.

We concluded the final session in May by discussing ideas for our class project. The group decided on a project that would not only be a support for 2020 but would be a legacy of serving our community for years to come. The **Leadership 21 Simply Serves Project** will help provide school



supplies for students this upcoming school year and will be in place to help serve our future.

Yasmen Brown-Jones

West Chester · Liberty Chamber Alliance
Director of Membership and Leadership 21

Congratulations to the Leadership 21 Class of 2020!



Michael McLean - AstraZeneca
 William Lambert - AstraZeneca
 Brett Guido - Butler Tech / Emery Federal CU
 Sarah Newsad - Liberty Center
 Brian Rebholz - West Chester Police Department
 Kim Kuchenbuch - Kemba Credit Union
 Kristin Bramblett - West Chester Liberty Chamber

Julie Shipley - N2 Publishing
 Amanda Burns - Butler County United Way
 Katie Bauhofer - Holiday Inn
 Ronda Croucher - Primay Health Solutions
 Kelley Casper - Lakota Schools
 Samira Jaweed - Islamic Center of Greater Cincinnati
 Molli Stephens - UC Health - West Chester Hospital

Mandy Spence - Lunatic Fringe
 Steven Feldmann - Miami University - Regionals
 Wally Zancan - US Bank
 Brielle Maynor - MidPointe Library
 Lacey Haines - Premier Health - Atrium
 Regina Bobie - Loving Care Services
 Emily Hardy - Boys & Girls Club of WCL

Thank you to our 2020 Leadership 21 Sponsors!

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Full Scholarship Sponsors



Life. Centered.



NEXT YP Emerging Leaders



NEXT YP is staying connected through virtual networking!

Stay at home orders, businesses working from home and social distancing in public are some of the everyday terms and way of life that we have been experiencing over the last two months. Times like these can be a bit overwhelming but they can also breed innovation and problem solving. Our NEXT YP committee has been determined and we are committed to keeping the connections we have with one another strong. Networking is our specialty, but it also provides our members a chance to check in on each other. Seeing friendly, familiar faces can go a long way.

We have continued to hold our virtual networking events since the first one in April. We've decided as a committee to schedule two virtual events per month until business starts returning to the way it was prior to the health crisis. We've come up with and are testing different themes for these events. We've had breakout rooms where we discuss what motivates us, and roundtables to talk about how we've pivoted and what we need help with. We want our attendees to take away something from our events that can help motivate them to keep moving forward during this difficult time.

We really wanted to hold a community outreach for the West Chester and Liberty communities, but social distancing has provided a bit of a roadblock for our normal group activity format. Instead, we came up with our Community Food DRIVE event for May and decided that only our committee members would participate due to short notice and logistical issues. All of our committee members collected items to benefit Reach Out Lakota and our committee leaders, Heather and Matt, drove to each member's home or business to pick up the goods. They then personally delivered those items to Reach Out Lakota. Check out our social media pages to see a video of the event!

As always, you can stay informed on all of our future events by following our Facebook and LinkedIn accounts. We will continue to find ways push through all of the obstacles that the coronavirus sends our way. We've had several new members join us at our recent virtual events. Remember that anyone is welcome to join and our events are free! We hope everyone stays safe and healthy!



Colin Yeakle,
President, DynaPay



"What's in Your Cup?" Networking Event



Reach Out Lakota Food DRIVE

Thank you to our 2020
NEXT YP Emerging Leaders Sponsor!





School PRIDE Checking

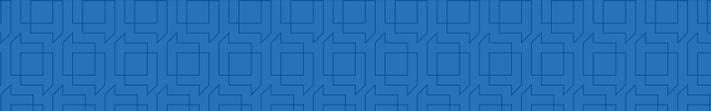


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Now serving our community from our new offices at Liberty Center!

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WHAT IF **SHARK TANK** WAS A CLASS?

WHAT IF YOU COULD LEARN TO BE AN **ENTREPRENEUR** ... IN HIGH SCHOOL?

WELCOME TO **incubator@edu@lakota**

BE A PART OF BRINGING REAL WORLD LEARNING INTO THE CLASSROOM

The success of the INCubator@edu program hinges in-part on volunteers from our local business community. If you would like to learn more about how you can help rising entrepreneurs, visit bit.ly/LakotaINC or use the QR code.



WE are Lakota

September 22nd, 2020
Heritage Club

Two flights –
morning and afternoon

Tee times and
sponsorships available

Register at www.TheChamberAlliance.com

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What's Trending?



At Lakota, we often refer to the "4 Es": Enrollment, Enlistment, Employment and Entrepreneurship. These are more than just goals we wish for our students after graduation. Not only are they part of our Portrait of a Lakota Graduate, but they are embedded in the curriculum for our students. As we look to the start of the 2020-21 school year, we are excited about the launch of our new INCubatoredu entrepreneurship curriculum for our juniors and seniors at both Lakota East and West high schools.

Lakota is just one of 120 schools nationwide, and only the second in Ohio, to include INCubatoredu to its curriculum. During the year-long entrepreneurship experience, our students will develop a business from the ground up. In addition to designing a product or service,

students will create a business plan, financial model and communication strategy. If "Shark Tank" were to become a class, this would be it.

Local entrepreneurs and business people will serve as mentors and coaches throughout the year. They will guide our students through the process; from developing and testing a business concept hypothesis to adjusting and fine-tuning as they continue to learn and grow throughout the year.

At the end of the school year, both high schools will host a "pitch night" where the students will compete against one another by presenting their business plans to local investors. In the end, these investors will award seed money to the top plans, helping to turn the ideas into reality.

We are grateful to the members of our local business community who, as part of the steering committee, have not only helped with the launch of INCubatoredu, but are helping to reimagine the learning pathway for our students who are business and entrepreneurial-minded.

Our teachers and leaders understand the importance of students experiencing real world learning in the classrooms. From internships to guest speakers, we want to partner with our local businesses to bring the outside world into our schools. INCubatoredu is no different. If you are interested in becoming a program mentor or guest speaker, please visit <https://bit.ly/LakotaINC> to complete a short interest survey. If you would like to know more about the INCubatoredu program at Lakota, please <https://bit.ly/LakotaINCvideo> to watch a short video explanation.

WE look forward to having you in our classrooms.



Matthew Miller is the superintendent of Lakota Local Schools. Follow him on Twitter (@LakotaSuper), Facebook (Matt Miller – Lakota Local Schools Superintendent) and Instagram (lakotasuper).



Six Tips For Maximizing The Benefits Of Having A Business Mentor

Embracing the help of a SCORE business mentor offers many advantages to entrepreneurs. Whether you're in the early stages of exploring a business idea or already running an established business, a mentor can provide valuable guidance, serve as an objective sounding board for listening to and evaluating new ideas, and motivate you to be more accountable. With a SCORE mentor, you benefit from expertise and experience that can help you launch and/or grow your business.

Before you begin working with a mentor, consider what you can do to get the most fulfillment from your mentor/mentee relationship.

Don't be afraid to ask questions.

Come prepared with a list of questions and issues you're facing to every meeting with your SCORE mentor. Mentors are there to answer even what seem to be the silliest questions. They don't judge you by what you know or don't know. They are there to develop your understanding and awareness. And if they personally don't know the answer to a particular question, they can tap into the expertise of other SCORE mentors within their chapter or nationally.

Focus.

When you talk with your mentor, be entirely present and ready to focus on your business issues. Unless you need them for research during your meeting, put your digital devices away so they won't distract you from your conversation.

Have realistic expectations.

Your mentor is there to advise you, not to do the work for you. You will gain insight and direction from a mentor, but you will still have to work hard. Starting and running a small business requires effort—no exceptions.

Follow through.

Do your homework! You should walk away from every meeting with your mentor with next steps (a.k.a. action items). Make sure you tackle what you agreed to do between meetings. If you slack off and don't take the initiative to complete the tasks necessary to move forward, you won't be able to take full advantage of your time together.

Keep an open mind.

You and your mentor may not always see eye to eye on certain ideas or approaches. Rather than instantly discarding suggestions that don't align with your initial thoughts, consider your mentor's frame of reference and experience in working with other SCORE mentees who faced similar challenges. The right answer may not always be what you want to hear, so it's important to listen with an objective ear.

Keep the lines of communication open.

When first starting your business, you will probably find you need to meet with your mentor on a relatively

frequent basis (possibly every week). As time goes by, your need to consult your mentor may ebb and flow depending on the nature of the competition you're facing, industry changes, or opportunities you want to pursue. Even when you don't feel you need to meet very often, keep your mentor up to date on what's happening in your business via email or a periodic phone call. That way, your mentor will be informed and better equipped to provide guidance when you do face a new challenge.

Getting Started

To find a SCORE mentor in your area who has expertise in the specific aspects of small business you need help with, visit the SCORE website.

SCORE Greater Cincinnati, Northern Kentucky and Southeast Indiana Chapter is a nonprofit organization with approximately 100 experienced volunteers who offer free mentoring in all aspects of business development and operations. The chapter offers low-cost educational seminars and maintains an extensive library of business briefs and online webinars. SCORE is the oldest and largest free business mentoring organization in the US with over 12,000 volunteers nationwide who are motivated to give back to their local communities through their support of small business.

www.scoreworks.org



Bob Wiwi
Chamber Small Business Liaison and
SCORE Branch Manager

Connecting People & Possibilities



Reopening Our Business Community

Yelton Fine Jewelers

Love never stops, and it never will! We are OPEN, and we are excited to see our customers! Regardless of what's going on in the world, people still celebrate graduations,

birthdays, engagements anniversaries and more. Why? Because at the end of the day, relationships are what matter



most. Yelton Fine Jewelers will always be here to celebrate those extraordinary people and memorable moments!

The health and safety of our staff and customers are our top priority! During this time, we were able to focus on revamping our website and customers can now shop online at www.yeltons.com! Customers who are not comfortable visiting us in store can shop online, set up a private appointment or arrange for curbside pick-up. We are excited to see everyone and get the community running again!



Infintech

Since the shutdown started in mid-March, Infintech and their parent company, i3 Verticals, quickly pivoted and enabled all their employees to work from home. For a salesperson that prefers to meet face-to-face

with all my clients, this was an unwelcomed turn of events. But operations never ceased, and the downturn gave me ample time to really stop and connect with my current customers. And fortunately, it provided opportunities to have long conversations with my prospects who had some extra time on their hands. And I even continued to close business deals with the help of the entire Infintech organization. We never missed a beat.

Fast forward 80+ days and Infintech has now opened

our doors once more to welcome employees back into the office. And we are not the only ones

ramping up our business which means I am able to meet with contacts in-person once again, albeit 6 feet apart. And I am ready to offer touch-free payment technology and products that are so crucial during this time and for the future as customers' purchasing behaviors continue to change. I look forward to assisting

any business that needs card acceptance solutions backed by an organization that is running full steam ahead.



PromoSpark

Transformation and adaptability are what has kept PromoSpark moving forward during this pandemic. We're a woman-owned company, small and mighty of 11 employees and a dog. We're experts in branded merchandise and work with organizations needing everything from company apparel, event promo & tees, to company webstores.

We quickly witnessed our customers' organizations feeling the same fear we did - events canceled and workplaces began shutting down. How do we help our customers and save our own company at the same time? In five short days, we rebuilt an entire budget, implemented remote working for all staff and created a website selling personal protection equipment (PPE). With the rising need and the supply-demand challenges our community began facing, we used our resources and product knowledge to offer a helping hand, making it easier for companies to source the

essential safety items that allow them to continue operating safely.

Currently, we have some staff working remotely and some half to full-time in the office. As other organizations start to get back to "normal", we're transitioning our focus back to our roots. We'll still be offering PPE items as we have found most organizations will continue to need these items. However, we're excited to shift focus back to offering the best solutions in branded apparel and promotional products.

UC Health West Chester Hospital

When the Coronavirus health pandemic descended in the U.S., most businesses were required to close. During that time of fear and uncertainty, hospitals remained open, with our doctors, nurses and staff facing tremendous risk, much of which was unknown and constantly changing.



At UC Health's West Chester Hospital, the priority for our entire team was – and continues to be – the health and wellbeing of the people within the communities we serve. Our team is passionate about our vital role as a healthcare resource, not only during a pandemic, but on any given day. During the midst of the pandemic, we concentrated on providing the necessary care and treatment to...anyone who enters our doors, including COVID-19-positive patients and those who were emergently ill or injured.

Despite the fact that we remained open, our hospital also experienced significant challenge. The supply of Personal Protective Equipment (PPE) was limited and our careful management of these items was critically important to ensure all staff had access. Due to constantly changing information, daily clinical education and process updates were provided and all questions answered in order for our teams to be as prepared as possible.

The pandemic halted much of our hospital's normal work. Many people who had planned "elective"

procedures had to put their health on hold and postpone those procedures that would provide healing and better health. As a result, some of our staff were unable to work due to lower patient volumes. Similar to what was experienced by many other businesses in the community, the financial impact on our organization was significant.

Today, we move forward from this pandemic with



optimism while learning to live and work in a different world. Continuing to utilize the highest safety and quality standards, the staff of West Chester Hospital considers it an honor to serve those who call West Chester and Liberty Townships and surrounding communities their home.

Kids 'R' Kids

Here at Kids 'R' Kids we are immensely proud to provide the most innovative facilities and effective educational programs for children 6 weeks through 12 years of age. During this hardship time for everyone, Kids 'R' Kids is taking every protocol seriously and taking every precaution necessary to ensure the safety and health of our students. There are over 700 regulations mandated by the State of Ohio that are followed daily. Now, the accelerated guidelines are also being followed. This entails more frequent hand washing, toys and surfaces disinfected continually, temperatures taken and the use of hand sanitizer upon entering the building, etc. With every extra precaution we have made, we are happy to report that we have had no positive virus results with any of our staff or families! We are always here for our students and families and will continue to do so during this difficult time and in the future!

LIZard Apparel & Promotions

Wow, has the world changed overnight or what? Well, that is when LIZard Apparel & Promotions thrives on creating new and better ways to help our client's market themselves in unique



ways. We are OPEN for business and looking to help. Instead of calling it the "new normal", we like calling it the "better normal".

We are finding that now that our clients' employees are heading back to work, they are wanting unique ways to "Thank their employees for hanging in there with them during these challenging times." It is important for the employers to let the employees know how much they are appreciated.

And as for marketing to clients and prospects, although it has been slow to get back in the swing of things, Henry Ford said it best: "The man who stops advertising to save money is like the man who stops the clock to save time."

The way we are going to go to market is going to be different in the future and your ROI will even be more important than it was yesterday! We would love to help! We have seen the industry moving to more on-line ordering and shipping directly to the customers/employees homes. After COVID-19, we know it will be heading that way. Fortunately, the LIZard way to market is already embracing these technologies!

My Salon Suite

On Friday, May 15th My Salon Suite and 28 independently owned and operated Salon Suite business

owners were able to return to work after an eight-week state mandated closure. As a salon owner, to comply with Governor DeWine's reopening requirements, we removed all the lobby/hallway furniture, placed antibacterial soap dispensers at the entrance of our doorways, and we disinfect all the common areas 2x a day. We are fortunate, our salon suite business already practiced social distancing before it became mandatory to do so. We have 33 separate and fully furnished salon suites. Each business inside our building can easily maintain a one on one professional/client ratio. Currently, all our salon owners are required to wear a mask, and they all have plenty available if their clients come into the building without a mask on. Clients are asked to text when they arrive for their appointment and will be asked to stay in their cars until they are

texted back to be let in the building. Our advanced security system also allows us to control the amount of people in the building.

During our closure, our salon owners enjoyed spending extra time with their families. They took online classes, updated their social media accounts, mailed products, and sold gift cards to stay engaged with their clients.

As soon as they were able, our stylists, esthetician and nail technician were working long hours to get all their clients rescheduled and back in for their services. Due to our unique business model, we came back stronger than ever!

Curves

Just like most businesses, Curves of West Chester has had to adapt to the realities of reopening during COVID-19. Face shields, temperatures, hand sanitizer and staying 6 feet apart have become the norm. The first day we even armed all our members with spray

bottles and paper towels to be extra careful – but soon realized they were cleaning more than they were working out – so we all adjusted. It's been a work in progress – but everyone appreciates that we are just trying to keep people safe! Our club is a niche fitness club – designed specifically for women – that includes

a 30-minute strength training & cardio workout that is fun, fast & safe. We moved our machines a bit further apart, increased our cleaning processes, bought a digital thermometer and masks/face shields and were good to go.

Virtual Facebook Live workouts every day at 10 am kept our members engaged, our business alive & our immune systems strong – but it is now time to get back to our resistance machines, our community spirit that helps hold us accountable to our workouts, our coaches that push us to work harder, and our group Zumba &

Yoga classes that make becoming "Curves Strong" fun! We are just doing it all by staying a little bit further apart than usual.

Our club is committed, and members missed each other – so they have returned! We even had a new member join the first day we opened – as many members of the community watched our free online workouts every day and were ready to join us in person! We welcome them and all! Our informal mantra of "No mirrors, no men, no make-up" still stands (although we would never discriminate) and we are getting ready to kick off our new Diet

& Nutrition program – just in time for anyone who needs to lose their own COVID 19...pounds!!



First Choice Coffee



At First Choice, we have remained open throughout the pandemic servicing many essential businesses. We have had to modify our typical service in many ways including calling ahead, wearing masks & gloves, and daily wellness checks for our service team. Sanitizing equipment in the field has always been part of our service model, but we have also begun to offer that service "on call," meaning that we will make a free sanitization stop even if the customer doesn't need any products.

We have also been thinking about how your office break room will look in the future. By working together with current customers, we have developed several strategies to reduce touch points with single cup brewers and single use supplies. We also offer ice and water solutions that will not only improve your team's productivity but also help keep your employees safe with industry leading water filtration equipment approved by the WHO & NSF.

Main Event

To ensure that we meet both the safety and entertainment needs of our guests, Main Event has developed a new standard of cleanliness called the "Play Smart, Play Safe" plan, to prepare for the future of safe entertainment, fun, and celebrations, so guests can focus on being together and having fun with their friends and family.

This plan has already been implemented in all of our open centers and includes:

The addition of a clean team of employees specifically dedicated to cleaning the center from top to bottom, throughout the day as guests play.

The requirement that all staff receive a temperature check before each shift and are wear a mask during the entirety of their work day.

The addition of 6-foot markers throughout the venue to promote social distancing and enforcing capacity limitations within centers.

Ensuring that every piece of equipment will be cleaned between plays including arcade games, bowling balls and laser tag equipment.

The implementation of contactless pay for everyone.

The addition of sanitation stations throughout the center, including at the entryway so that guests can sanitize their hands as they transition from game to game.

Offering gloves for guests who would like them.

We are driving our guests to check out our website (www.mainevent.com) and our social channels for more information on reopening, and to see our Safety Video with Main Event CEO, Chris Morris, they can visit www.maineventsafety.com.

Delicious Designs

There are significant events in history where you can remember exactly where you were and what you were doing. The events leading up to March 13 are no different for most Americans. We watched as the domino events of COVID-19 shut down our economy and left us anxious and fearful as something of this magnitude hadn't happened in our lifetimes.



As a small business owner, I felt momentarily

paralyzed as –one by one—my custom cookie orders were cancelled and with the closing of school, my after-school classes came to a screeching halt. Not knowing how long this would last, I began to brainstorm a way to generate income and provide a service that people would find helpful.

A few days into quarantine I reflected on parents now at home with children to entertain and thought about the cookie-decorating kits that I've offered in the past, generally at Christmas and Valentine's Day. That's when the lightbulb went off and I thought maybe parents would like the idea of not only the kits, but the kits DELIVERED to their doorstep.



I made a Facebook post with theme options and ordering instructions, and I had no way of knowing how immediately this idea would be embraced. It spread like wildfire! Parents in our area were desperate to bring cheer to their children and these kits seemed to do just that. I hired two people to help with deliveries and did some deliveries myself to keep things going.

As excitement for the kits grew, I was able to offer more structure in themes and the delivery process, keeping it efficient and streamlined. One thing that I learned

is that in times of uncertainty you need to be aware, creative and flexible. These are times to be willing to think outside the box and put yourself out there to try something new. During the pandemic I have been "Christmas busy" and I am so grateful that the residents of West Chester, Liberty and beyond have supported me!

The Clubhouse Grille

We're Baaaack!

The Clubhouse Sports Grille reopened on May 21 and is offering our entire menu to all customers. We hung banners and signs to let the community know it was time to come back to a little normalcy. In the two months we were closed, the Clubhouse team cleaned and sanitized

both locations from top to bottom making it a safe place for all our employees and customers to again come and hangout. At our Monroe location we also

took advantage of the time closed and did some remodeling. Make sure you come in and check it out. To comply with the new regulations, we have limited our seating capacity to conform to the 6-foot social distancing policy. The Clubhouse staff, on a weekly basis, are sanitizing both restaurants as well as sanitizing the tables after our guests have left.

We would like to thank all our customers who have supported us over the past many years. The Clubhouse Sports Grille is 'Where Family, Friends and Teammates Hang Out'.

Continue to follow us on our Facebook page and visit our website at www.theclubhousesportsgrille.com for our weekly specials and up-coming events. See ya soon!



Yes!
We're Open!

What's New in West Chester Township

WestChesterOH.org

If you build it in West Chester, businesses will come

Developers know this to be true.

NorthPoint Development continues to invest in the township as the West Chester Trade Center prepares to add another building to its more than 1.8 million square-foot master-planned industrial development off Union Centre Boulevard.

West Chester Trustees approved a zone change on a 24-acre adjacent site for NorthPoint to acquire the land adding a 240,000 square-foot building to what will become a 166-acre industrial park.



NorthPoint chose this site in West Chester because of easy access to I-75 and I-275, which is the center of Cincinnati's proven manufacturing and distribution hub within 60% of the U.S. population. West Chester Township's central location offers access to a workforce of 1.9 million within a 30-mile radius, a major attraction to many employers.

West Chester Township Board of Trustees saw community value in this project from the start. The

Township collaborated with Butler County officials and Butler County Port Authority to partner with NorthPoint Development and use Tax Increment Financing District (TIF) funds to make public infrastructure improvements in support of this project. In total, the Township invested \$6.1 million to fund the public infrastructure on this site, which includes pedestrian pathways connecting nearby residential paths.

Having the infrastructure in place allows the developer to bring the product to the market quicker and allows a company to get to the market quicker when they are looking for a place to locate.

NorthPoint began construction mid-2018. The original agreement with West Chester Township was to complete seven buildings within six years, but they are way ahead of schedule with five buildings already complete and two currently under construction now.

The development is projected to generate more than 2,000 new jobs and drive economic growth for Butler County. Tenants at the development include GE Aviation Additive Technology's 3-D manufacturing

facility, Fameccanica North America, TSC Apparel, GexPro, Pipe Products, Amarr, MSI Surfaces, Image Solutions and more.

Even with all the new space coming online, speculative industrial space fills up as fast as they build it and occupancy rates confirm this. First quarter 2020 rates published by Colliers International confirm West Chester industrial buildings are 94% occupied. Fourth quarter 2019 industrial occupancy rates were 95.1% for the Township.

Also developing along Union Centre Boulevard by West Chester developers, Schumacher Dugan Construction is the new Mill Creek Logistics Center. Schumacher Dugan began construction in 2019 on two new, four-star industrial buildings on Jacquemin Drive bringing more than 353,000 square feet to the market. A long-time West Chester business and premier developer, Schumacher Dugan Construction is committed to quality construction and personalized service, and has completed thousands of square feet of new projects in West Chester Township. Schumacher Dugan Construction was instrumental in the public-private partnership established to create the Union Centre Boulevard interchange in 1997.



What's New in Liberty Township

liberty-township.com



Embraced by nature. ♦ Inspired by progress.

The Liberty Township Fire Department thanks the community for their support during this difficult time.



Members of the LTFD Staying Safe



Food donation from Skyline Chili

LEHS Class of 2020 "Light the Path"



Birthday Drive-by for a Liberty Township Resident



C3 Banner Presentation at Fire Headquarters



2020 AWARD NOMINATION FORM

**Do you know a Woman of Excellence?
Nominate her now!**

The Women of Excellence Awards honor
Deserving Women, including Young Adults (ages 16-24)
from our community and surrounding areas.

The honorees are selected based on their community service through their current careers or volunteer work. These women have enhanced business, education, culture, philanthropy, and provided outstanding service to our region.

WOMEN OF EXCELLENCE AWARDS DINNER & GALA

FRIDAY, NOVEMBER 13, 2020
COCKTAILS AT 6PM
Cincinnati Marriott North
6189 Muhlhauser Road, West Chester

Emcee

Meghan Mongillo
WKRC Local12 Anchor/Reporter

NOMINATION DEADLINE IS SEPTEMBER 1, 2020

PRESENTING SPONSORS

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UC HEALTH WEST CHESTER HOSPITAL



Nominator Contact Information:



Your Name: _____ Phone: _____

Address: _____

City/State: _____ Zip: _____

Email: _____

*You will be contacted first if this nominee is selected.

2020 Women of Excellence Awards Nominee Information (Please print legibly)

It is not necessary for nominee to be a Chamber member.

Women of Excellence Young Adult Women of Excellence (16-24 years of age)

School: _____

Name: _____ Day Phone: _____

Address: _____ City/State: _____ Zip: _____

Email: _____

Please list the nominee’s work/volunteer summary. *In your opinion, what is your nominee’s primary contribution to the community?*

*****You must include letters from you and/or others with this nomination. Please include as much information as possible in your supporting documentation to ensure the selection committee can make an informed decision.***

Letters should include specific contributions your nominee has made, plus how and where those contributions have had an impact. Also include information on how your nominee is dedicated to our community and surrounding areas through leadership, mentoring, philanthropy, etc. and any other reasons you feel your nominee is a Woman of Excellence.

****NOMINATION DEADLINE IS SEPTEMBER 1, 2020****

Please send your nomination packet to: Kristin Bramblett, Director of Special Events
West Chester ▪ Liberty Chamber Alliance
8922 Beckett Road - West Chester, OH 45069
E: kbramblett@TheChamberAlliance.com
P: 513.777.3600



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Rusty Bucket
Kona Grill
Flip Side
Northstar Cafe
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Miracle Eyebrow
Anthony Vince Nail Spa
Splash Fountains in The Park
Cincinnati Children's Discovery Center

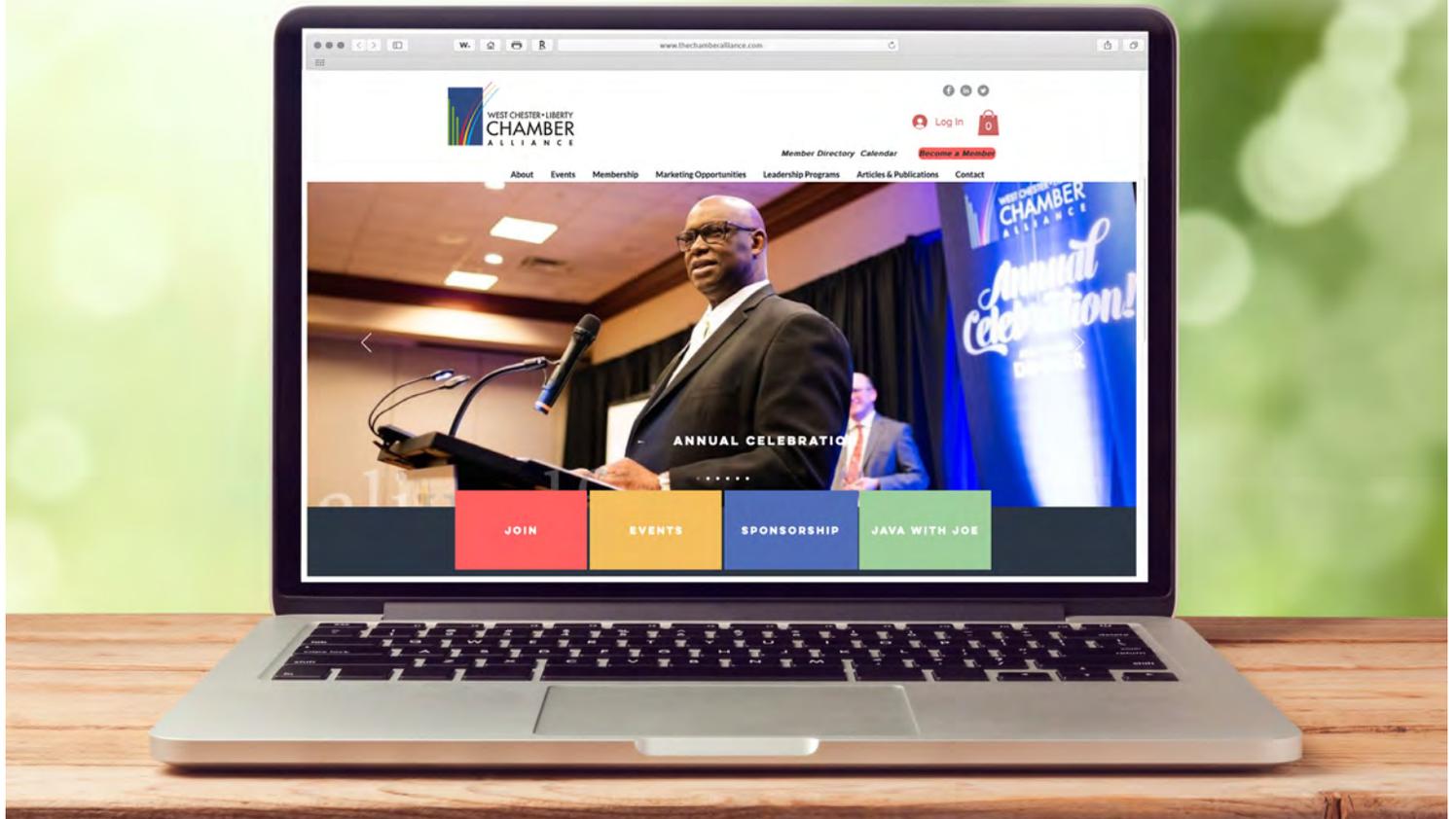
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Fido Fest
Monster Mash
Lights Up

I-75 | EXIT 24 | LIBERTY WAY

VISIT WWW.LIBERTY-CENTER.COM FOR MORE ON SHOPPING, DINING AND EVENTS!

We're proud to introduce our new website!
www.TheChamberAlliance.com



West Chester - Liberty Chamber Alliance and SCORE – Celebrating 15 Years Together

As West Chester and Liberty Townships began to develop as the epicenter for business growth and development between Cincinnati and Dayton along I-75, a key contributor to the start-up and acceleration of small businesses joined the West Chester - Liberty Chamber Alliance Team – SCORE, Chapter 34. In May, 2005, SCORE was introduced to our Chamber members and the business community at our Regional Business Expo, and as they say, the rest is history.

Led by former Greater Cincinnati corporate executives Mary Jane Good and Bob Wiwi, SCORE began mentoring clients and conducting meetings at our Chamber office at Voice of America Centre and continued when we moved to our current location on Beckett

Road, where they still have an office today. Our partnership has stood the test of time due to; then SCORE Chapter President, Mary Jane's passion and belief in SCORE's mission and ongoing commitment to help build a solid foundation for our area's developing economy, and Bob, our Chamber's Small Business Advocate and SCORE certified mentor, sharing his vast business expertise and passion to help small business owners gain confidence and accelerate their organizations to the next level.

"15 years of partnership with The Chamber Alliance has been a remarkably beneficial business building opportunity for small business, said Mary Jane, now SCORE Southern Ohio Regional Director. "SCORE has been personally rewarding

for its mentors who've had the honor of counseling countless hundreds of small businesspersons at the offices of the Chamber in one-on-one, and Thursday group sessions."

Bob remarked that, "the personal business relationships and affiliations with The Chamber Alliance's administrative team, its' members, and other area businesses and organizations, and its partnership with The HUB Business Center has been the most enriching aspect of the 15 years and counting partnership with The Chamber Alliance."

Our Chamber's partnership with SCORE Chapter 34 has been recognized for its collaborative efforts by SCORE's corporate office, and over the years has helped build relationships and

connections with SCORE's Dayton Chapter and small businesses along the I-75 Growth Corridor. And as one of the first partnerships of its kind in our region, SCORE and The Chamber Alliance continue to lead the way by providing our Chamber Members and the regional business community the premier source for business mentoring and education at no cost, at a convenient and business friendly location.

Now more than ever, we need our SCORE mentors to help our small businesses get back on track as we can continue to responsibly restart our economy.

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